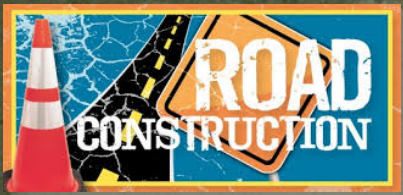


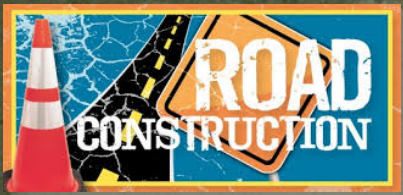
Small Business Opportunities
Where to Start?
Which Way to Go?





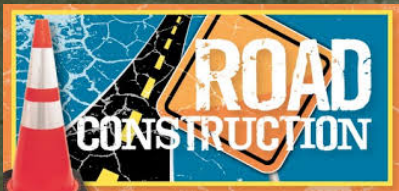
Small Business Opportunity

- Small Business Enterprise Projects
- Available to Small Business Enterprise Firms Meeting Bidding Requirements
- Projects by UDOT w/SBE Provision w/apx. Construction Estimate of \$500,000.
- First UDOT SBE Project Successful.



SBE Criteria

- SAM (System of Award Management) Registration Documentation
- Active SAM Certification
- NAICS code 237310 to List of Goods & Services “Highway, Street & Bridge Construction” classification
- Special Provision 00120M Bidding Requirements & Conditions
- UDOT Project will be Identified as SBE



UDOT Project Explorer

<http://eprpw.dot.utah.gov/applets-production/ProjectExplorer/ProjectExplorer.asp>



http://eprpw.dot.utah.gov/applets-production/ProjectExplorer/ProjectExplorer.asp

Project Explorer

Utah Department of Transport...

File Edit View Favorites Tools Help

Suggested Sites Web Slice Gallery

utah.gov Online Services Agency List Business Search Utah.gov Search

UDOT Keeping Utah Moving

Main Construction | Abstracts | Bid Letting | Bid Opening Results | CITRIX | Construction Contact Information | ETS | Civil Rights Contact Information

Project Development / Construction Division: Project Explorer Welcome, Guest

Links: Home | Calendar | Marketing Report | EBS Information | Annual Registration (Due May 1, 2017)

Categories: | EDC Pool Projects | Alternative-Delivery Projects | Advertised Projects

UserID: Password: Sign In Request UserID & Password

Submit Bids Bid Submit VIEW DEMO / View Instructions

Currently Advertised Projects

utan County

F-0020(13)7 ~ 10/5/2017 SR-20; MP 0 - 20.49, Roadside Improvements

Highway Safety Improvement/Roadside Improvements

Various County

F-180.4(161)140 ~ 10/5/2017 Snow Fence along I-80

Fencing

Salt Lake County

F-0035(8)18 ~ 10/12/2017 SR-35; MP 17.30-20.75, Motorcycle-Safe Guardrail

Highway Safety Improvement/Barrier - T/S

Wasatch County

F-LC07(11) ~ 10/12/2017 1900 East Price Phase II: 300 N to 600 North

Small Urban

Carbon County

F-0028(76)16 ~ 10/17/2017 SR-28; Juab/Sanpete Co. Line to Nephi

Preservation High Volume

Juab County

F-R299(256) ~ 10/17/2017 Various Freeway Routes; Structure Protection

HSIP - Highway Safety Improvement/Barrier Treatments

Various County

F-0092(35)7 ~ 10/19/2017 SR-92; AF Canyon MP 7.45 to MP 8.26

Rehabilitation High Volume

Utah County

F-115.1(121)43 ~ 10/19/2017 I-15; Washington County Line to Hamilton Fort

Rehabilitation High Volume

Iron County

F-0087(8)0 ~ 10/24/2017 SR-87; Jct. US-40 in Duchesne to Jct. SR-35

Preservation High Volume

Duchesne County

F-0045(6)14 ~ 10/26/2017 SR-45; MP 14 to Glen Bench Rd.

Rehabilitation High Volume

Uintah County

F-R299(233) ~ 10/26/2017 4100 S/3200 W Signal Upgrade

Highway Safety Improvement/Traffic Signal - Upgrade

Salt Lake County

F-0173(34)9 ~ 10/31/2017 SR-173; MP 9.29-9.41, Signal Improvements

Highway Safety Improvement/Intersection Improvements/Traff>>

Salt Lake County

27 Current Projects Advertised

To view Advertising Projects 'Left Click' on the Project Number in the left pane.

Plan Sets in the Public Area are **View Only** - In order to print Plan Sets you must Log In as an Authorized User by filling in the "UserID and Password" above.

For best results Online Plan Sets should be viewed with Internet Explorer.

Attention UDOT Bidders:

UDOT Announcement Date: 09/12/2016

UDOT has made changes to the Electronic Bid System module 5.12 and 5.12upd.

Please comply with the following.

PRIOR TO OCTOBER 1, 2016, it is mandatory for ALL bidders to download the new 5.13 or 5.13upd to place bids on UDOT construction projects. EBS 5.12upd will continue to be effective until October 1, 2016.

EBS version 5.13 is for a new bidder loading the UDOT Electronic bid module for the 1st time. It will eliminate any previous EBS version and data that may be on your system.

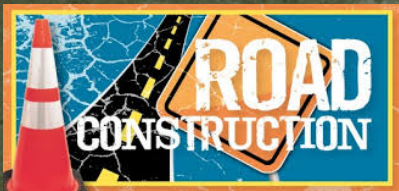
EBS version 5.13upd will replace any existing UDOT electronic bid module without eliminating bid information.

Existing EBS bid data will not be effected. 5.13upd will not override your current information and only offer you the following Federal mandated enhancement:

The electronic bid system 5.13 and 5.13upd can now be loaded from UDOT's Project Explorer site under EBS Information.

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UTILIZE PROJECT EXPLORER



[Online Services](#)
[Agency List](#)
[Business](#)

[Main Construction](#) | [Abstracts](#) | [Bid Letting](#) | [Bid Opening Results](#) | [CITRIX](#) | [Construction Contact Information](#) | [ETS](#) | [Civil Rights Contact Information](#)

Project Development / Construction Division: Project Explorer
Welcome, Guest

[Links: Home](#) | [Calendar](#) | [Marketing Report](#) | [EBS Information](#) | [Annual Registration \(Due May 1, 2017\)](#)

[Categories: EDC Pool Projects](#) | [Alternative-Delivery Projects](#) | [Advertised Projects](#)

UserID: Password:

Request UserID & Password

Currently Advertised Projects

- utah County
- F-0020(13)7 ~ 10/5/2017** SR-20; MP 0 - 20.49, Roadside Improvements
- Highway Safety Improvement/Roadside Improvements
- Various County
- F-I80-4(161)140 ~ 10/5/2017** Snow Fence along I-80
- Fencing
- Salt Lake County
- F-0035(8)18 ~ 10/12/2017** SR-35; MP 17.30-20.75, Motorcycle-Safe Guardrail
- Highway Safety Improvement/Barrier - T/S
- Wasatch County
- F-LC07(11) ~ 10/12/2017** 1900 East Price Phase II: 300 N to 600 North
- Small Urban
- Carbon County
- F-0028(76)16 ~ 10/17/2017** SR-28; Juab/Sanpete Co. Line to Nephi
- Preservation High Volume
- Juab County
- F-R299(256) ~ 10/17/2017** Various Freeway Routes; Structure Protection
- HSIP - Highway Safety Improvement/Barrier Treatments
- Various County
- F-0092(35)7 ~ 10/19/2017** SR-92; AF Canyon MP 7.45 to MP 8.26
- Rehabilitation High Volume
- Utah County
- F-I15-1(121)43 ~ 10/19/2017** I-15; Washington County Line to Hamilton Fort
- Rehabilitation High Volume
- Iron County
- F-0087(8)0 ~ 10/24/2017** SR-87; Jct. US-40 in Duchesne to Jct. SR-35
- Preservation High Volume
- Duchesne County
- F-0045(6)14 ~ 10/26/2017** SR-45; MP 14 to Glen Bench Rd.
- Rehabilitation High Volume
- Uintah County
- F-R299(233) ~ 10/26/2017** 4100 S/3200 W Signal Upgrade
- Highway Safety Improvement/Traffic Signal - Upgrade
- Salt Lake County
- F-0173(34)9 ~ 10/31/2017** SR-173; MP 9.29-9.41, Signal Improvements
- Highway Safety Improvement/Intersection Improvements/Traffic>>
- Salt Lake County

Project No.: F-R299(256)
Project Name: I-84; MP 115.40 - 115.41 & I-80; MP 1.48 - 1.49 & I-80; MP 117.08 - 117.09 & Var
HSIP - Highway Safety Improvement/Barrier Treatments
County: Salt Lake, Summit, Tooele
THIS PROJECT REQUIRES USING THE ELECTRONIC CERTIFIED PAYROLL PROGRAM. SEE ATTACHMENT TO NOTICE TO CONTRACTORS. THIS IS A P&T (PRICE + TIME) PROJECT.
DBE Goal: 6.0% Wage Rates: Apply
Engineer's Estimate:
Greater than \$1.5M but less than \$3M
(QUALIFIED HEALTH INSURANCE REQUIRED)

Project Manager: (Primary Contact During Advertising)
Horton Udot, Gary (801)879-8134
Resident Engineer:
Ray Carter AECOM TECHNICAL SERVICES, INC

[View Notice to Contractors](#)
[Plan Set \(View Only\)](#)
[Project Specifications](#)

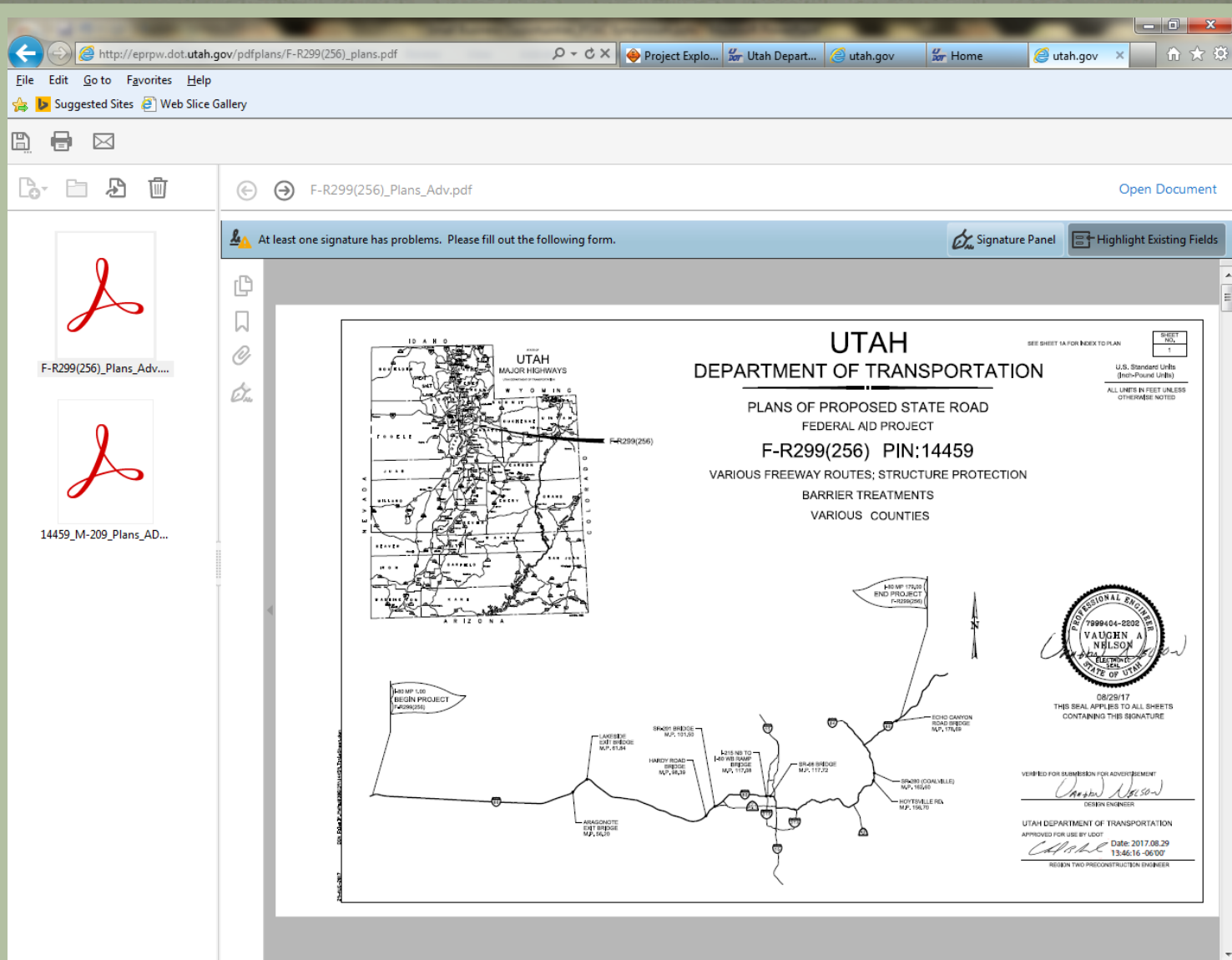
[View Bid Items](#)
[View Planholders List](#)
[No Addenda](#)

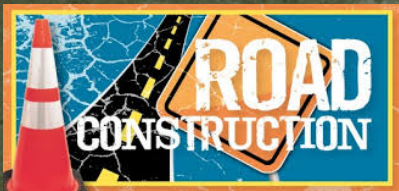
Advertising Date: Sep 9, 2017
Bid Opening Date: Oct 17, 2017

EBS Bid Items
(EBS only available when logged in)
(Bid Items Download Instructions)

•Individual Project Information
•Look for Opportunity
•Be Pro-Active

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UDOT Project Specification Book



http://eprpw.dot.utah.gov/project_specs/F-R299(256)_ADV_SET.pdf

Project... Utah D... utah.gov Home utah.gov utah.gov uta... x

File Edit Go to Favorites Help

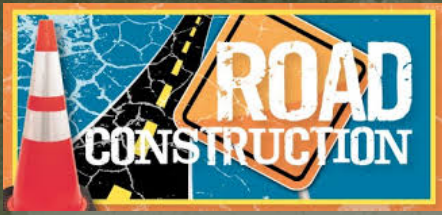
Suggested Sites Web Slice Gallery

SPECIAL PROVISIONS & SUPPLEMENTAL SPECIFICATIONS

CSI-Inch/Pound

Project No:	F-R299(256)
PIN Desc:	Various Freeway Routes; Structure Protection
Concept:	HSIP - Highway Safety Improvement/Barrier Treatments
Location:	I-84; MP 115.40 - 115.41 & I-80; MP 1.48 - 1.49 & I-80; MP 117.08 - 117.09 & Var
County:	SALT LAKE, SUMMIT, TOOELE
Bid Opening:	October 17, 2017

Date



Everyday Small Business Opportunity

BIDDING AS A PRIME CONTRACTOR

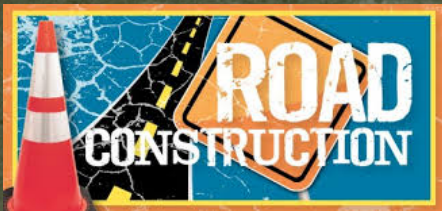
- Projects under \$3M
- Do at Least 30% of the Work
- Bonding
- Proper Insurance – Prior to NTP
- Proper Licensing – Prior to NTP

BIDDING AS A SUB-CONTRACTOR

- Utilize Project Explorer to Advertise Availability
- Take Initiative to Contact Prime Contractors

IN GENERAL

- New Projects Published Each Saturday of the Month
- Register and be Part of the Project Plan Holders List – (Next Slide)



Contractor / Subcontractor Registration



<http://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:899,21178>

Browser window showing the UDOT website. The address bar displays the URL: <http://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:899,21178>. The page title is "Project Explorer".

The website header includes the UDOT logo and navigation links: [Contact UDOT](#), [YouDOT](#), [Site Map](#).

The main navigation menu includes: [PUBLIC](#), [DOING BUSINESS](#), [INSIDE UDOT](#), [MEDIA](#), [PROJECTS AND STUDIES](#), [TRAFFIC](#), and [CONSTRUCTION](#).

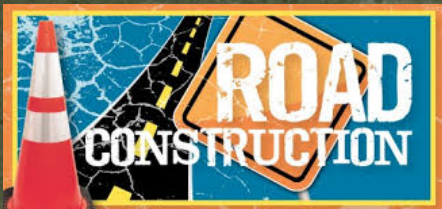
The sub-navigation menu includes: [Home](#), [Inside UDOT](#), [Project Development](#), [Construction, Materials, and Civil Rights Division](#), and [PDBS Information](#).

The left sidebar contains a list of links under the "Project Development" section:

- Vision, Mission, Strategic Goals and Accountability
- New Hire Welcome and Safety Training
- Alphabetic List of Divisions
 - Director and Deputy Director
- Comptrollers
- Communications
- Operations
- Program Development
- ▼ **Project Development**
 - Business Information Technologies
 - CADD Support
 - Central Preconstruction
 - Construction, Materials, and Civil Rights Division
 - Consultant Services
 - Digital Signature Requirements and Set Up
 - Electronic Program Management (ePM)
 - Environmental
 - Geotechnical
 - GIS

The main content area displays the "Project Explorer User ID Request" form. The form includes the following fields:

- * Company Name
- * Company Rep
- * Company Type
- * Contractor or Business License #
- * License Issued by (list City, County or State Agency)
- * Address 1 (street)
- Address 2 (box #)
- * City
- * State
- * Zip Code
- * Phone Number (Include Area Code)
- Mobile Number (Include Area Code)
- * Fax Number (Include Area Code)
- * Email Address
- Civil Rights Contact
- * Reason for needing ID and Password (Please be Specific)



UDOT Project Planholders List



← →

http://eprpw.dot.utah.gov/Planholder_List.asp?project_num=F-R299(256)

🔍 ↺ ✕

Proje... Utah ... utah.... Home utah.... utah.... utah.... U... ✕

File Edit View Favorites Tools Help

🌟 📄 Suggested Sites 🖼️ Web Slice Gallery

Utah Department of Transportation

Construction Division

All Planholder's List

9/11/2017 1:59:11 PM

4501 South 2700 West
Salt Lake City, Utah 84119-5998
(801)965-4346

Project Number: F-R299(256)

Bid Opening Date: 10/17/2017

Project Name: Various Freeway Routes; Structure Protection PIN: 14459

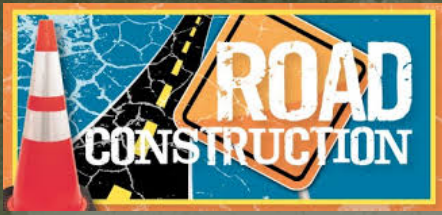
HSIP - Highway Safety Improvement/Barrier Treatments

Project Engineer: Ray Carter

PE's Ph #: () -

County: SUMMIT, TOOELE, SALT LAKE

Bid/NB	Purchaser	Address	Phone / Fax
Prime	COP CONSTRUCTION LLC	840 N 700 WEST NORTH SALT LAKE, UT 84054	(801) 298-9556 / (801) 298-9725
Sub	COMERS CONCRETE LLC	977 East 250 South Orem, UT 84097	(801) 225-4444 / (801) 841-3573



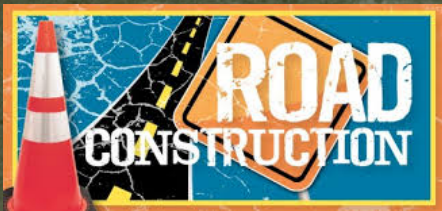
DBE Opportunity

DBE Certification

- Female / Minority Owned Firms
- Cap of \$23.98M in Annual Gross Receipts
- PNW of \$1.32 M
- UUCP DBE Online Application
- UUCP DBE Directory
- UUCP Interstate Certification

DBE Utilization

- DBE 3 Year Overall Goal
- UDOT DBE Project Specific Goals
- General Contractor Utilization of DBE's
- Race Conscious / Race Neutral Utilization
- Good Faith Efforts



UDOT Civil Rights DBE Website



[https://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:2250,](https://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:2250)

The screenshot shows a web browser window with the URL <https://www.udot.utah.gov/main/f?p=100:pg:0:::1:T,V:2250>. The browser's address bar and tabs are visible at the top. The website has a blue header and a left sidebar with a navigation menu. The main content area features a large image of a highway interchange, followed by sections for DBE information, additional resources, and a list of downloadable files.

Navigation Menu (Left Sidebar):

- Alphabetic List of Divisions
- Director and Deputy Director
- Comptrollers
- Communications
- Operations
- Program Development
- ▼ Project Development
 - Business Information Technologies
 - CADD Support
 - Central Preconstruction
 - Construction, Materials, and Civil Rights Division
 - Consultant Services
 - Digital Signature Requirements and Set Up
 - Electronic Program Management (ePM)
 - Environmental
 - Geotechnical
 - GIS
 - Hydraulics
 - Local Government Assistance
 - Materials Division & Quality Division
 - Project Development Organizational Charts
 - Project Development Performance Measures
 - Project Development Related Links
 - Project Management
 - Quality Control/Quality Assurance
 - Quality Management
 - Right of Way
 - Standards and

Main Content Area:

Disadvantaged Business Enterprise (DBE) Information

Additional Information

- Draft Federal Fiscal Years 2016-2018 Disadvantages Business Enterprise (DBE) Goal and Methodology for the Utah Department of Transportation.

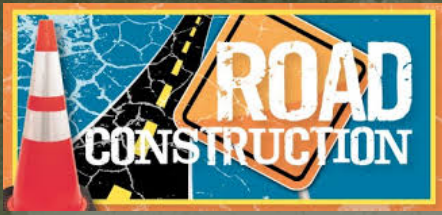
Downloads

- DBE Simple Business Plan
23KB DOC File
- DBE Slide Show (How to Bid as a DBE Subcontractor)
727KB PowerPoint File
- UDOT Civil Rights Supportive Services Programs: DBE & OJT -- Brochure
152KB PDF File
- UDOT DBE Policy Statement
141KB PDF Files
- UUCP DBE Annual Update Packet
78.1KB PDF File
- UUCP DBE Directory
16.75MB PDF File

If you have problems downloading this file please be sure that you have the current version of Adobe Reader installed. To obtain the latest version please visit, get.adobe.com/reader/.

Taskbar (Bottom):

- GmailURN.vbs
- GmailURN.vbs
- GmailURN.vbs
- 11419_Retention_....pdf
- 11419_Retention_....pdf
Failed - Insufficient permissions
- Show all



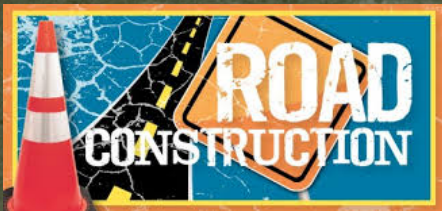
Contractors License



Contractors must check to see if their type of work requires a **Contractors License**. Check with the **State of Utah Division of Occupational and Professional Licensing**
<http://www.dopl.utah.gov/>

- On state or federally-funded projects, bidders must be licensed prior to starting of work of the awarded contract.
- Either way, the sooner you get licensed, the better!



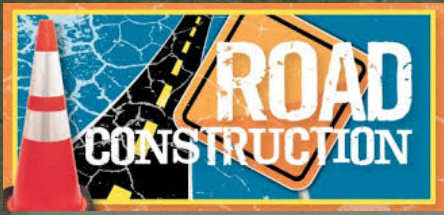


UDOT Specifications for Highway Construction

- View or Download **UDOT Standard and Supplemental Specifications:**
<http://www.udot.utah.gov/main//f?p=100:pg:0:::1:T,V:3686>
- The specifications and supplementals give explicit specifications & standards for every phase of construction.

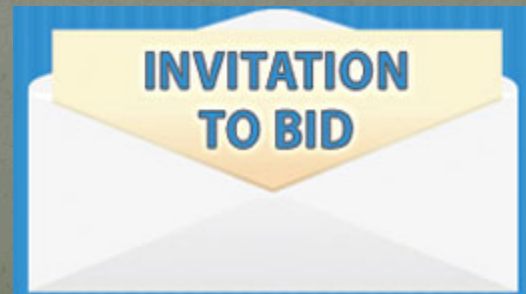


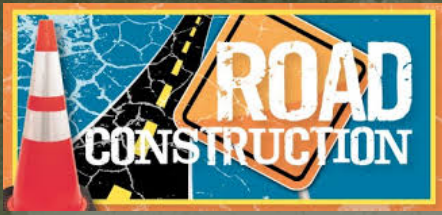
Specifications



Invitations to Bid

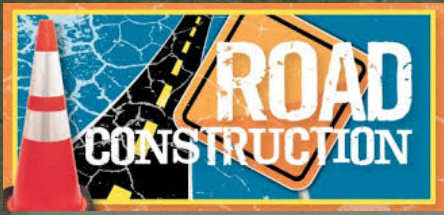
- Often, prime contractors seeking DBE subcontractors on specific projects will send DBE's **Invitations to Bid**.
- Don't wait for the prime to contact you, be pro-active and contact the prime and let them know you are ready, willing and able to perform the work, and will be submitting your bid.





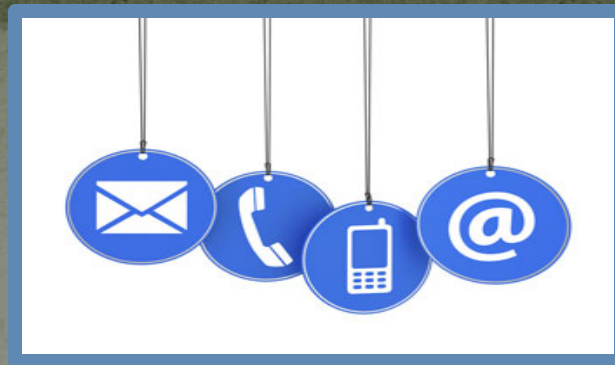
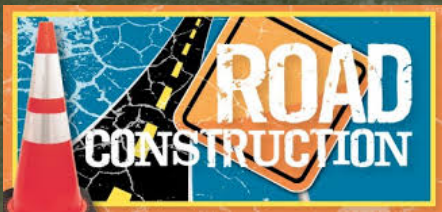
DBE Certification **Does Not Guarantee Work!**

- Projects have Goals, NOT Quotas or set-asides.
- The prime contractor decides what kind of work items to use to meet the project goal.
- You must still market yourself aggressively & persuasively.
- You must compete with other DBEs.
- If you're unwilling or unable to perform on a project, you can be terminated from the project & replaced with another DBE.



DBE WORK-TYPES

- DBE's are only allowed to perform work in the specific work they have been certified to perform. Their work-types will be listed in the UUCP DBE Directory.
<http://www.udot.utah.gov/main/uconowner.gfn=11202931999528474>
- If the DBE wants to expand its work-type, they need to contact the UUCP office that maintains their file and show that they have the technical expertise and the resources to perform the work they would like to add.



Civil Rights Office Contact Information

This web site has information on the DBE program.

<http://www.udot.utah.gov/index.php/m=c/tid=198>

Stacy Frandsen, Contract, Compliance and Certification Manager

Email: sfrandsen@utah.gov

Phone: 801-965-4344

Tori Gagon, Deputy Contract, Compliance and Certification Manager

Email: tgagon@utah.gov

Phone: 801-965-4740

Judy Romrell, DBE Coordinator, Certifying Official

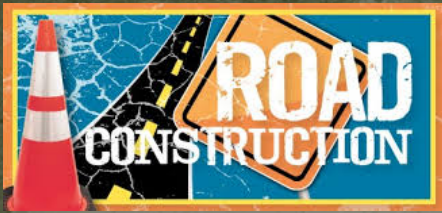
Email: jromrell@utah.gov

Phone: 801-965-4208

Sheri Uffens, EEO/Labor Compliance Specialist – Certified Payroll

Email: suffens@utah.gov

Phone: 801-965-4695



THANK
YOU!

